

September 14, 2020



Farm Service Agency **Electronic News Service**

NEWSLETTER

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Florida FSA Newsletter

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USDA Supports U.S. Seafood Industry Impacted by Retaliatory Tariffs

U.S. Secretary of Agriculture Sonny Perdue announced that the U.S. Department of Agriculture (USDA) will provide approximately \$530 million to support the U.S. seafood industry and fishermen impacted by retaliatory tariffs from foreign governments. The funding will be provided through the Seafood Trade Relief Program and funded through the Commodity Credit Corporation (CCC), administered by USDA's Farm Service Agency (FSA).

The Seafood Trade Relief Program funding will support the following seafood types:

- Atka mackerel
- Crab (Dungeness, King, Snow, Southern Tanner)
- Flounder
- Geoduck
- Goosefish
- Herrings
- Lobster
- Pacific Cod

Division Chiefs:

- Pacific Ocean Perch
- Pollock
- Sablefish
- Salmon
- Sole
- Squid
- Tuna
- Turbot

Administrative Officer

Mark Cotrell

Farm Program

Tom Hockert

Farm Loans

Christy Marshall

Please contact your local FSA Office for questions specific to your operation or county.

Fishermen can sign-up for relief through the program from September 14, 2020 to December 14, 2020. Fishermen should apply through their local USDA Service Center. To find your local Service Center, visit www.farmers.gov/service-center-locator. The application can be found at www.farmers.gov/seafood.

AskFSA to Transition to Ask USDA on September 21

AskFSA, the tool for FSA customers to ask questions about FSA programs and services, will transition to Ask USDA on September 21. This is part of USDA's ongoing effort to improve and streamline customer service.

Ask USDA, available at <https://ask.usda.gov> is similar to AskFSA, but provides information for all USDA programs. Moving to Ask USDA will allow all USDA customers to search for and read answers about FSA programs and services in the same location as they read about other USDA programs and services.

Customers will still be able to submit questions if they need more information. In addition to email, Ask USDA offers the ability to ask questions through phone or online chat. This improved customer service approach further builds on Secretary Sonny Perdue's OneUSDA vision and provides the customer a one-stop shopping experience that covers all of USDA's many programs.

Oats, Potato, Sugarcane, and Wheat Growers Need to Make Insurance Decisions Soon

The USDA's Risk Management Agency (RMA) reminds Florida oats, potato, sugarcane, and wheat growers that the final date to apply for crop insurance coverage for the 2021 crop year is September 30. Current policyholders who wish to make changes to their existing coverage also have until the September 30 sales closing date to do so.

Federal crop insurance is critical to the farm safety net. It helps producers and owners manage revenue risks and strengthens the rural economy.

Coverage is available for **oats** in **Alachua, Calhoun, Escambia, Gadsden, Holmes, Jackson, Jefferson, Levy, Okaloosa, Walton, and Washington** counties.

Coverage is also available for **potatoes** in **Charlotte, Collier, Highlands, Indian River, Lee, Manatee, and Okeechobee** counties.

Coverage is available for **sugarcane** in **Glades, Hendry, Martin, and Palm Beach** counties.

Coverage is also available for **wheat** in **Alachua, Calhoun, Columbia, Escambia, Gadsden, Gilchrist, Gulf, Hamilton, Holmes, Jackson, Jefferson, Leon, Levy, Liberty, Madison, Okaloosa, Santa Rosa, Suwannee, Walton, and Washington** counties.

Growers are encouraged to visit their crop insurance agent soon to learn specific details for the 2021 crop year.

RMA is authorizing additional flexibilities due to coronavirus while continuing to support producers, working through Approved Insurance Providers (AIPs) to deliver services, including processing policies, claims, and agreements. RMA staff are working with AIPs and other customers by phone, mail and electronically to continue supporting crop insurance coverage for producers. Farmers with crop insurance questions or needs should continue to contact their insurance agents about conducting business remotely (by telephone or email). More information can be found at farmers.gov/coronavirus.

Crop insurance is sold and delivered solely through private crop insurance agents. A list of crop insurance agents is available online using the RMA [Agent Locator](#). Producers can use the RMA [Cost Estimator](#) to get a premium amount estimate of their insurance needs online. Learn more about crop insurance and the modern farm safety net at www.rma.usda.gov.

USDA Offers New Florida Citrus Actual Production History (APH) Policy

The U.S. Department of Agriculture's (USDA) Risk Management Agency (RMA) today announced it will offer a new Florida Citrus Actual Production History (APH) policy beginning in the 2022 crop year, with a sales closing date (deadline to purchase) of November 1, 2020.

"The Florida Citrus APH product was developed by Florida Citrus Mutual and AgriLogic Consulting, LLC, in cooperation with the citrus industry and growers, an example of the private-public relationship that RMA has in order to meet the unique needs of producers," said Davina Lee, Director of RMA's regional office in Valdosta, Georgia. "The Florida Citrus APH policy offers several advantages over the existing Florida Citrus Fruit Dollar Plan."

The new Florida Citrus APH policy offers:

- **Individualized coverage.** Coverage is based on historical yield, not on a state's average value.
- **More comprehensive coverage.** Coverage includes citrus fruit during the bloom phase until fruit forms on the tree; so, a freeze event during the bloom period is covered, for example.
- **A choice of enterprise units.** A choice of enterprise units is available to spread the risk over an entire operation. This allows producers to lower their premium rate and as a result to also buy a higher percentage of coverage for their entire operation.
- **A simpler loss adjustment process and faster settlement of claims.** During a hurricane, citrus fruit can fall off the tree, float away and disappear, making it extremely difficult to determine the percentage of the total crop that was damaged. Since coverage is based on historic average yield, damage is instead determined by calculating the difference between historic average yield and the amount of citrus remaining on the trees.

For more information on this new policy, see Product Management Bulletin: PM-20-057 or RMA's blog on farmers.gov.

New USDA Survey to Measure Areas for Improvement

The U.S. Department of Agriculture (USDA) today announced a new annual survey of farmers, ranchers and private forestland owners. The survey will help USDA understand what it is doing well and where improvements are needed, specifically at the Farm Service Agency (FSA), Natural Resources Conservation Service (NRCS) and Risk Management Agency (RMA).

A selection of 28,000 producers will receive the survey over the next few weeks, but all farmers are encouraged to take the survey at farmers.gov/survey.

This survey is part of the President's Management Agenda. It requires High Impact Service Provider agencies across the federal government, including FSA and NRCS, to conduct annual surveys to measure and respond to areas needing improvement.

The survey consists of 20 questions and takes approximately 10 minutes to complete. Responses are confidential, and individual responses will be aggregated. The survey will be open for at least six weeks and will be closed once USDA receives a 30% response rate.

Learn more and take the survey at www.farmers.gov/survey.

USDA Accepting Applications to Help Cover Costs for Organic Certification

USDA's Farm Service Agency (FSA) announced that organic producers and handlers can apply for federal funds to assist with the cost of receiving and maintaining organic certification through the [Organic Certification Cost Share Program](#) (OCCSP). Applications for eligible certification expenses paid between Oct. 1, 2019, and Sept. 30, 2020, are due Oct. 31, 2020.

OCCSP provides cost-share assistance to producers and handlers of agricultural products for the costs of obtaining or maintaining organic certification under the USDA's National Organic Program. Eligible producers include any certified producers or handlers who have paid organic certification fees to a USDA-accredited certifying agent. Eligible expenses for cost-share reimbursement include application fees, inspection costs, fees related to equivalency agreement and arrangement requirements, travel expenses for inspectors, user fees, sales assessments and postage.

Changes in Reimbursement

Due to expected participation levels for fiscal year 2020, FSA revised the reimbursement amount through fiscal year 2023. Certified producers and handlers are now eligible to receive reimbursement for up to 50 percent of the certified organic operation's eligible expenses, up to a maximum of \$500 per scope.

This change is due to the limited amount of funding available and will allow a larger number of certified organic operations to receive assistance. If additional funding is authorized later, FSA may provide additional assistance to certified operations that have applied for OCCSP, not to exceed 75 percent of their eligible costs, up to \$750 per scope.

The changes to the payment calculation and maximum payment amount are applicable to all certified organic operations, regardless of whether they apply through an FSA county office or a participating state agency. State agencies that are interested in overseeing reimbursements to producers and handlers in their states must establish new agreements with FSA for fiscal 2020.

Opportunities for State Agencies

Today's announcement also includes the opportunity for state agencies to apply for grant agreements to administer the OCCSP program in fiscal 2020. State agencies that establish agreements for fiscal 2020 may be able to extend their agreements and receive additional funds to administer the program in future years.

FSA has not yet determined whether an additional application period will be announced for later years for state agencies that choose not to participate in fiscal 2020. States that would like to

administer OCCSP for future years are encouraged to establish an agreement for 2020 to ensure that they will be able to continue to participate.

FSA will accept applications from state agencies for fiscal year 2020 funding for cost-share assistance from Aug. 10, 2020 through Sept. 9, 2020.

State Agencies must submit the Application for Federal Assistance (Standard Form 424 and 424B) electronically via Grants.gov, the Federal grants website, at <http://www.grants.gov>.

More Information

To learn more about organic certification cost share, please visit the [OCCSP webpage](#), view the [notice of funds availability on the Federal Register](#), or contact the [FSA county office](#) at your local USDA Service Center.

To learn more about USDA support for organic agriculture, visit usda.gov/organic.

USDA Announces Streamlined Guaranteed Loans and Additional Lender Category for Small-Scale Operators

Options Help More Beginning, Small and Urban Producers Gain Access to Credit

Producers can apply for a streamlined version of USDA guaranteed loans, which are tailored for smaller scale farms and urban producers. EZ Guarantee Loans use a simplified application process to help beginning, small, underserved, and family farmers and ranchers apply for loans of up to \$100,000 from USDA-approved lenders to purchase farmland or finance agricultural operations.

A new category of lenders will join traditional lenders, such as banks and credit unions, in offering USDA EZ Guarantee Loans. Microlenders, which include Community Development Financial Institutions and Rural Rehabilitation Corporations, will be able to offer their customers up to \$50,000 of EZ Guaranteed Loans, helping to reach urban areas and underserved producers. Banks, credit unions and other traditional USDA-approved lenders, can offer customers up to \$100,000 to help with agricultural operation costs.

EZ Guarantee Loans offer low interest rates and terms up to seven years for financing operating expenses and 40 years for financing the purchase of farm real estate. USDA-approved lenders can issue these loans with the Farm Service Agency (FSA) guaranteeing the loan up to 95 percent.

For more information about the available types of FSA farm loans visit fsa.usda.gov/farmloans.

USDA Microloans Help Farmers Purchase Farmland and Improve Property

Farmers can use USDA farm ownership microloans to buy and improve property. These microloans are especially helpful to beginning or underserved farmers, U.S. veterans looking for a career in farming, and those who have small and mid-sized farming operations.

have helped farmers and ranchers with operating costs, such as feed, fertilizer, tools, fencing, equipment, and living expenses since 2013.

Microloans can help with farmland and building purchases and soil and water conservation improvements. FSA designed the expanded program to simplify the application process, expand eligibility requirements and expedite smaller real estate loans to help farmers strengthen their

operations. Microloans provide up to \$50,000 to qualified producers and can be issued to the applicant directly from the USDA Farm Service Agency (FSA).

To learn more about the FSA microloan program, visit fsa.usda.gov/microloans.

Farmers to Receive Documentation of USDA Services

The Farm Service Agency (FSA) provides a receipt to customers who request or receive assistance or information on FSA programs.

The 2014 Farm Bill requires a customer receipt to be issued for any agricultural program assistance requested from FSA, the Natural Resources Conservation Service (NRCS) and Rural Development (RD). Receipts include the date, summary of the visit and any agricultural information, program and/or loan assistance provided to an individual or entity. Electronic receipts for acreage reports began on Aug. 1, 2016.

A service is any information, program, or loan assistance provided whether through an office visit, email, fax, or letter.

Dates to Remember

September 14 - Seafood Trade Relief Program Sign-up Begins

October 12 - Holiday Observed. Offices Closed.

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).