

Farm Service Agency

U.S. DEPARTMENT OF AGRICULTURE

Minnesota FSA Updates - September 26, 2024

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USDA Offers \$58 Million in Available Assistance to Help Organic Dairy Producers Cover Increased Costs



Applications accepted from Sept. 30 to Nov. 29

The U.S. Department of Agriculture (USDA) <u>today announced</u> \$58 million available for assistance to dairy producers through the Organic Dairy Marketing Assistance Program (ODMAP) 2024. ODMAP 2024 helps mitigate market volatility, higher input and transportation costs, and unstable feed supply and prices that have created unique hardships in the organic dairy industry. Specifically, through ODMAP 2024, USDA's Farm Service Agency (FSA) is assisting organic dairy operations with projected marketing costs in 2024 calculated using their marketing costs in 2023. FSA will begin accepting ODMAP 2024 applications on Sept. 30. Eligible producers include certified organic dairy operations that produce milk from cows, goats, and sheep.

ODMAP 2024 Program Improvements

Dairy producers who participate in ODMAP 2024 will benefit from improvements to provisions outlined in the program. Specifically, ODMAP 2024 provides for an increase in the payment rate to \$1.68 per hundredweight compared to the previous \$1.10 per cwt. Additionally, the production cap has increased to nine million pounds compared to the previous five million pounds.

How ODMAP 2024 Works

FSA is providing financial assistance for a producer's projected marketing costs in 2024 based on their 2023 costs. ODMAP 2024 provides a one-time cost-share payment based on marketing costs on pounds of organic milk marketed in the 2023 calendar year or estimated 2024 marketing costs for organic dairy operations that have increased milk production.

ODMAP 2024 provides financial assistance that immediately supports certified organic dairy operations during 2024 keeping organic dairy operations sustainable until markets return to more normal conditions.

How to Apply

FSA is accepting applications from Sept. 30 to Nov. 29. To apply, producers should contact FSA at their local <u>USDA Service Center</u>. To complete the ODMAP 2024 application, producers must certify to pounds of 2023 milk production, show documentation of their organic certification, and submit a completed application form.

Organic dairy operations are required to provide their USDA certification of organic status confirming operation as an organic dairy in 2024 and 2023 along with the certification of 2023 milk production or estimated 2024 milk production in hundredweight.

ODMAP 2024 complements other assistance available to dairy producers, including Dairy Margin Coverage (DMC), with more than \$36 million in benefits paid for the 2024 program year to date. Learn more on the <u>FSA Dairy Programs webpage.</u>

More Information

To learn more about USDA programs, producers can contact their local <u>USDA</u> <u>Service Center.</u> Producers can also prepare maps for acreage reporting as well as manage farm loans and other programs by <u>logging into their farmers.gov account</u>. If you don't have an account, <u>sign up today</u>.

FSA helps America's farmers, ranchers and forest landowners invest in, improve, protect and expand their agricultural operations through the delivery of agricultural programs for all Americans. FSA implements agricultural policy, administers credit and loan programs, and manages conservation, commodity, disaster recovery and marketing programs through a national network of state and county offices and locally elected county committees. For more information, visit <u>fsa.usda.gov</u>.

USDA touches the lives of all Americans each day in so many positive ways. In the Biden-Harris administration, USDA is transforming America's food system with a greater focus on more resilient local and regional food production, fairer markets for all producers, ensuring access to safe, healthy and nutritious food in all communities, building new markets and streams of income for farmers and producers using climate smart food and forestry practices, making historic investments in infrastructure and clean energy capabilities in rural America, and committing to equity across the Department by removing systemic barriers and building a workforce more representative of America. To learn more, visit <u>usda.gov</u>.

USDA Launches Assistance Network to Support Financially Distressed Farmers and Ranchers

The U.S. Department of Agriculture (USDA) is announcing the launch of the Distressed Borrowers Assistance Network, an initiative designed to provide personalized support to financially distressed farmers and ranchers across the nation. Through a series of Cooperative Agreements, this national network will connect distressed borrowers with individualized assistance to help them stabilize and regain financial footing. USDA's Farm Service Agency (FSA) made this announcement today at the Farm Aid Festival in Saratoga Springs, N.Y.

Network partners include Farm Aid, Rural Advancement Foundation International, the University of Arkansas, the Socially Disadvantaged Farmers and Ranchers Policy Center at Alcorn State University, and the University of Minnesota. Through this initiative, we are collaborating with community-based organizations to better serve financially distressed producers. Network partners will provide farm loan policy training to the community-based organizations so the organizations can work alongside FSA to help producers understand financing available through FSA, ensuring that when they visit an FSA office, the partner organization representative and FSA staff can better assist.

FSA, in collaboration with farm support organizations and land-grant institutions, will facilitate this network, which will provide the technical resources and guidance of USDA partners to experts from distressed and underserved communities. The network's approach includes integrating knowledgeable service providers to deliver one-on-one support to borrowers so they can best make plans and understand options to overcome their financial challenges.

The Distressed Borrowers Assistance Network will address the immediate needs of distressed borrowers and provide comprehensive, wraparound services aimed at addressing the unique challenges faced by financially distressed producers. Once stabilized financially, these borrowers will be better positioned to access new opportunities and continue contributing to the agricultural economy. These investments will also build a system of service providers that can better support agricultural communities for years to come. Investing in a network of agricultural financing service providers to help bridge access to FSA loans is a benefit for rural and agricultural communities.

Additional Farm Loan Programs Improvements

FSA recently announced significant changes to Farm Loan Programs through the <u>Enhancing Program Access and Delivery for Farm Loans rule</u>. These policy changes, to take effect Sept. 25, 2024, are designed to expand opportunities for borrowers to increase profitability and be better prepared to make strategic investments in enhancing or expanding their agricultural operations.

FSA also has a significant initiative underway to streamline and automate the Farm Loan Program customer-facing business process. For the over 26,000 producers who submit a direct loan application annually, FSA has made several meaningful improvements including:

- The Loan Assistance Tool that provides customers with an interactive online, step-by-step guide to identifying the direct loan products that may fit their business needs and to understanding the application process.
- The <u>Online Loan Application</u>, an interactive, guided application that is paperless and provides helpful features including an electronic signature

option, the ability to attach supporting documents such as tax returns, complete a balance sheet, and build a farm operating plan.

- An <u>online direct loan repayment feature</u> that relieves borrowers from the necessity of calling, mailing, or visiting a local USDA Service Center to pay a loan installment.
- A <u>simplified direct loan paper application</u>, reduced from 29 pages to 13 pages.
- A new <u>educational hub</u> with farm loan resources and videos.

USDA encourages producers to reach out to their local FSA farm loan staff to ensure they fully understand the wide range of loan making and servicing options available to assist with starting, expanding, or maintaining their agricultural operation. To conduct business with FSA, producers should contact their local <u>USDA Service Center</u>.

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Amplifying Tribal Voices in USDA Farm Service Agency County Committee Elections Nationwide, more than 7,700 dedicated members of the agricultural community serve on USDA Farm Service Agency (FSA) county committees. The committees are made up of three to 11 members who serve three-year terms. Committee members are vital to how FSA administers disaster assistance, conservation, commodity and price support programs, advises county office employment and addresses other agricultural issues.



To hold office or vote in FSA county committee elections, there are specific provisions for American Indian and Alaska Native (AI/AN) citizens.

<u>Watch this video</u> to hear from agricultural producers, current and retired USDA staff and tribal government officials about the importance of tribal participation in FSA county committee elections.

Nominations

Tribal nation leaders and farm and ranch organizations can nominate agricultural producers for County Committees serving tribal lands. Agricultural producers may be nominated for candidacy for the county committee if they:

- Participate or cooperate in a USDA program; and
- Reside in the Local Administrative Area that is up for election this year.

A cooperating producer is someone who has provided information about their farming or ranching operation to FSA, even if they have not applied or received program benefits. Individuals may nominate themselves or others and qualifying organizations may also nominate candidates.

Voting

Since the 1990s, every member of an American Indian tribe is considered an agricultural landowner if the land on which the tribal member's voting eligibility is based is tribally owned or held in trust by the United States for the tribe, even if the individual does not personally produce an agricultural commodity on that land. Members of American Indian tribes holding agricultural land are eligible to vote in an FSA county committee election if the tribal member meets the age requirement of 18 years and older. Tribal agricultural landowner voting eligibility applies only to members of federally recognized Tribes.

How to Vote

Tribal agricultural landowners 18 years and older can contact their USDA Service Center to register to vote with FSA. After providing FSA with contact information, including a current mailing address, tribal landowners will be updated as an <u>eligible</u> voter in the FSA county committee election database.

Tribal Engagement

Additionally, FSA can collaborate directly with Tribal Nations to obtain names and addresses of tribal members 18 years and older to get tribal membership registered in the FSA election system. <u>View FSA's 2024 call for tribal nominations.</u>

Additional Information

USDA Farm Service Agency (FSA) and the USDA Office of Communications collaborated with the Blackfeet Tribal Business Council in Montana to highlight FSA opportunities for federally recognized tribal nations to expand USDA service, outreach and education in tribal communities nationwide.

The national outreach and education project includes aerial footage of the 1.5 million-acre Blackfeet Indian Reservation in northwestern Montana and video interviews with agricultural producers, current and retired USDA staff and tribal government officials. This is part one of a two-part video series – part two will be released later in the year.

For more information, including a USDA Tribal Agricultural Landowner Voting Eligibility <u>poster</u>, visit your local <u>USDA Service</u> <u>Centers</u>, <u>fsa.usda.gov/elections</u> and <u>farmers.gov</u>/tribal.

East Polk County FSA Office Is Hiring

The East Polk County Farm Service Agency (FSA) office in McIntosh is hiring a full time Program Analyst (PA). The deadline to apply is **October 21, 2024.**

Duties include general office activities supporting FSA programs administered at the field level. Successful applicants must be reliable, have a professional attitude and enjoy working with the public.

If you are interested or know of someone who might be interested, please share this information with them. Here is the direct link to the position with information on how to apply: <u>USAJOBS - Job Announcement</u>

Applications must be completed through USAJOBs no later than close of business October 21, 2024.

Contact Nathan Peterson at (218) 563-3615 if you have specific questions regarding the position.

USDA is an equal opportunity provider, employer, and lender.

Kanabec County FSA Office Is Hiring

The Kanabec County Farm Service Agency (FSA) office in McIntosh is hiring a full time Program Analyst (PA). The deadline to apply is **October 21, 2024.**

Duties include general office activities supporting FSA programs administered at the field level. Successful applicants must be reliable, have a professional attitude and enjoy working with the public.

If you are interested or know of someone who might be interested, please share this information with them. Here is the direct link to the position with information on how to apply: <u>USAJOBS - Job Announcement</u>.

Applications must be completed through USAJOBs no later than close of business October 21, 2024.

Contact Abby Penzenstadler at (320) 679-2080 if you have specific questions regarding the position.

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Minnesota USDA Farm Service Agency

375 Jackson Street Suite 400 Saint Paul, MN 55101

Phone: 651-602-7700 Fax: 855-719-9917

Minnesota FSA Acting State Executive Director: Daniel Mahoney

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