

## **In This Issue:**

- [Message from the State Executive Director](#)
- [Streamlining How You Find Information on Farmers.gov](#)
- [USDA Builds Pandemic Support for Certified Organic and Transitioning Operations](#)
- [USDA Provides \\$1.8 Billion to Offset Market Fluctuations](#)
- [USDA Expands Farmers.gov to Include Farm Records](#)
- [USDA Reminds New Mexico Producers to File Crop Acreage Reports](#)
- [USDA Offers Online Tool for Drought-Stricken Ranchers to Estimate Compensation for Feed Transportation Costs](#)

---

## **Message from the State Executive Director**

Season's Greetings! It is truly the most wonderful time of the year as family, friends, and neighbors gather to celebrate, and enjoy each other's company safely. The smell of home cooked favorites will fill the air and the sound of laughter will be heard from room to room. Although things maybe different from years past, we must remember the importance of this season. Reflect on the lessons learned, and plan for the future ahead.

As drought conditions continue to impact livestock producers across New Mexico. The [Livestock Forage Disaster Program \(LFP\)](#) provides compensation to eligible livestock producers who have suffered grazing losses, due to qualifying drought conditions, for eligible livestock on land that is native or improved pastureland with permanent vegetative cover or is planted specifically for grazing. All New Mexico counties are eligible to apply for assistance on various grass types for 2021 losses. The deadline to apply for LFP assistance is Jan. 30, 2022.

[Agriculture Risk Coverage \(ARC\) and Price Loss Coverage \(PLC\)](#) enrollment period for crop year 2022 is open. Please make an appointment with your local USDA Service Centers to make or change elections and to enroll for 2022, providing future protections against market fluctuations. The election and enrollment period opened on Oct. 18, 2021 and runs through March 15, 2022.

Signup is also open for 2022 enrollment in the [Dairy Margin Coverage \(DMC\) Program](#). The program has been expanded to allow dairy producers to enroll in supplemental DMC to better protect their operation. An additional \$580 million in supplemental DMC will be available to help small and mid-sized dairy operations that have increased production over the years but

were not able to enroll the additional production. The signup period for both DMC 2022 and Supplemental DMC will run from Dec. 13 to Feb. 18.

There are a variety of programs available now and throughout the year and the New Mexico FSA staff is here to answer your questions. If you haven't already please take time to schedule an appointment with your [local FSA office](#) and visit with them about the programs that may fit your operation.

I wish you all a Merry Christmas and a Happy New Year!

Jonas Moya  
State Executive Director  
New Mexico Farm Service Agency

Jonas Moya, State Executive Director, would like to inform/remind producers of the following:

### **County Office Operations**

Most NM Service Centers are currently operating at up to 75% office staffing and may accept visitors by appointment only. To make an appointment contact your local service center.

To learn about alternative methods of conducting business with FSA and Service Center status visit [Farmers.gov](#).

### **Reminders**

Every new year, is a good time to verify records; ensure information is properly updated. The same is true for FSA farm and customer records. Be sure to visit your local FSA office to review your records. Updated customer and farm records will help ensure accuracy of program applications, acreage reports, and ultimately program payments.

### **Farmers.gov**

If you haven't already, be sure to visit [Farmers.gov](#) to create an account. [Farmers.gov](#) is a secure online customer portal and employee portal designed to improve program delivery efficiency and effectiveness. The website contains program information including but not limited to active farm programs, program deadlines, recent news, and several tools to assist customers obtain information at the click of a mouse or tap of a screen.

---

## **Streamlining How You Find Information on Farmers.gov**

If you've been to [farmers.gov](#) before, things may look a little different from the last time you were here. We've made some changes, to improve how you find information so that you can find what you need even more easily and efficiently.

The big, green navigation bar near the top of every page – it's different now. It opens up, to show descriptions and subtopics, making it quicker and easier to figure out what's where and reduce guessing. Why? Two reasons: First, [farmers.gov](#) has grown a lot over the years and the old navigation wasn't designed for the load. Second, because you asked for it. We

analyzed your comments through the “Feedback” button on the site and tested our new designs and information organization with real farmers and ranchers through surveys and live testing sessions.

Along with the new website navigation, we restructured how our pages and topics are grouped and organized to help you easily access the information you need. We also relabeled some of our existing pages using more direct language. This means that pages or information you’ve used before may have different labels or be in new places.

### **Important changes:**

- The old Fund page is now called Loans. The Loans page has information and resources about USDA loans, including the Farm Loan Programs.
- The Recover page is now Protection and Recovery. This page has information to help you prepare and recover from natural disasters, and to mitigate risk for your operation.
- The Conserve page is now Conservation. This page hasn’t changed much and still has information on how to implement conservation practices, improve and preserve natural resources, and address conservation concerns.
- The Manage page is now Working With Us. This page connects you with resources that tell you how USDA can help you start, expand, enhance, or improve your agricultural operation.
- The Connect page has been replaced with Your Business, a guide to USDA resources that cater to your specific operation. Information that was on the Connect page has been moved to the Contact Us page and the Get Involved page.

We are always updating farmers.gov based on your feedback and to stay up-to-date with important USDA announcements. We’ve recently created some new webpages, and updated some existing ones, to better equip you with the vital information you need. There are even more new pages coming soon, so stay tuned!

For farmers.gov, we don’t guess what farmers and ranchers want from a website. We start by asking, then test our designs with volunteers who are also farmers and ranchers.

There’s a feedback button on every page of farmers.gov. Based on your feedback, we looked for ways to make our site easier to use and to build the information that you’re looking for. Live user testing sessions provide data, such as this heatmap, showing where testers tended to click during an exercise.

You helped us create the new navigation design, the new information organization, and told us how to speak using your words, and not legalese.

Check out [farmers.gov](https://www.farmers.gov) today!

---

## **USDA Builds Pandemic Support for Certified Organic and Transitioning Operations**

The U.S. Department of Agriculture (USDA) will provide pandemic assistance to cover certification and education expenses to agricultural producers who are certified organic or transitioning to organic. USDA will make \$20 million available through the new [Organic and Transitional Education and Certification Program \(OTECP\)](#) as part of USDA's broader [Pandemic Assistance for Producers initiative](#), which provides new, broader and more equitable opportunities for farmers, ranchers and producers.

During the COVID-19 pandemic, certified organic and transitional operations faced challenges due to loss of markets, and increased costs and labor shortages, in addition to costs related to obtaining or renewing their organic certification, which producers and handlers of conventionally grown commodities do not incur. Transitional operations also faced the financial challenge of implementing practices required to obtain organic certification without being able to obtain the premium prices normally received for certified organic commodities.

### **Eligible Expenses**

OTECP funding is provided through the Coronavirus Aid, Relief, and Economic Security Act (CARES Act). Certified operations and transitional operations may apply for OTECP for eligible expenses paid during the 2020, 2021 and 2022 fiscal years. For each year, OTECP covers 25% of a certified operation's eligible certification expenses, up to \$250 per certification category (crop, livestock, wild crop, handling and State Organic Program fee). This includes application fees, inspection fees, USDA organic certification costs, state organic program fees and more.

Crop and livestock operations transitioning to organic production may be eligible for 75% of a transitional operation's eligible expenses, up to \$750, for each year. This includes fees charged by a certifying agent or consultant for pre-certification inspections and development of an organic system plan.

For both certified operations and transitional operations, OTECP covers 75% of the registration fees, up to \$200, per year, for educational events that include content related to organic production and handling in order to assist operations in increasing their knowledge of production and marketing practices that can improve their operations, increase resilience and expand available marketing opportunities. Additionally, both certified and transitional operations may be eligible for 75% of the expense of soil testing required under the National Organic Program (NOP) to document micronutrient deficiency, not to exceed \$100 per year.

### **Applying for Assistance**

Signup for 2020 and 2021 OTECP will be Nov. 8, 2021, through Jan. 7, 2022. Producers apply through their local Farm Service Agency (FSA) office and can also obtain one-on-one support with applications by calling 877-508-8364. Visit [farmers.gov/otecp](https://farmers.gov/otecp) to learn more.

### **Additional Organic Support**

OTECP builds upon USDA's Organic Certification Cost Share Program (OCCSP) which provides cost share assistance of 50%, up to a maximum of \$500 per scope, to producers and handlers of agricultural products who are obtaining or renewing their certification under the NOP. This year's application period for OCCSP ended Nov. 1, 2021.

Additionally, USDA's Risk Management Agency announced improvements to the Whole-Farm Revenue Program including increasing expansion limits for organic producers to the higher of \$500,000 or 35%. Previously, small and medium size organic operations were held to the same 35% limit to expansion as conventional practice producers. Also, producers can now report acreage as certified organic, or as acreage in transition to organic, when the producer has requested an organic certification by the acreage reporting date.

To learn more about USDA's assistance for organic producers, visit [usda.gov/organic](https://usda.gov/organic).

As USDA looks for long-term solutions to build back a better food system, the Department is committed to delivery of financial assistance to farmers, ranchers and agricultural producers and businesses who have been impacted by COVID-19 market disruptions. Since USDA rolled out the Pandemic Assistance for Producers initiative in March, the Department has provided support to America's farmers and ranchers including:

- \$18 billion in [Coronavirus Food Assistance Program 2](#) payments, including a fourfold increase in participation by historically underserved producers since the program reopened in April 2021.
- Over \$35 million in assistance for those who had to depopulate livestock and poultry due to insufficient processing access ([Pandemic Livestock Indemnity Program](#)).
- Over \$7 million to date for the logging and log hauling industry ([Pandemic Assistance for Timber Harvesters and Haulers](#)). Final payments are being calculated to be disbursed soon.
- \$1 billion to [purchase healthy food for food insecure Americans and build food bank capacity](#).
- \$350 million in [additional dairy assistance related to market volatility](#).
- [\\$500 million deployed through existing USDA programs](#).

For more details, please visit [www.farmers.gov/pandemic-assistance](https://www.farmers.gov/pandemic-assistance).

---

## USDA Provides \$1.8 Billion to Offset Market Fluctuations

The U.S. Department of Agriculture (USDA) is in the process of issuing \$1.8 billion in payments to agricultural producers who enrolled in the Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) programs for the 2020 crop year. These payments provide critical support to help mitigate fluctuations in either revenue or prices for certain crops. These two USDA safety-net programs help producers of certain crops build back better after facing the impacts of COVID-19 and other challenges.

In addition, USDA's Farm Service Agency (FSA) is encouraging producers to contact their local USDA Service Centers to make or change elections and to enroll for 2022 ARC or PLC, providing future protections against market fluctuations. The election and enrollment period opened on Oct. 18, 2021 and runs through March 15, 2022.

## **2020 Payments and Contracts**

ARC and PLC payments for a given crop year are paid out the following fall to allow actual county yields and the Market Year Average prices to be finalized. This month, FSA processed payments to producers enrolled in 2020 ARC-County (ARC-CO), ARC-Individual (ARC-IC) and PLC for covered commodities that triggered for the crop year.

For ARC-CO, view the [2020 ARC-CO Benchmark Yields and Revenues online database](#) for payment rates applicable to their county and each covered commodity.

For PLC, payments have triggered for barley, canola, chickpeas (large and small), dry peas, flaxseed, lentils, peanuts, seed cotton and wheat. More information on rice payments will be announced later this fall and in early 2022.

For ARC-IC, producers should contact their local FSA office for additional information pertaining to 2020 payment information, which relies on producer-specific yields for the crop and farm to determine benchmark yields and actual year yields when calculating revenues.

## **By the Numbers**

More than 1.7 million contracts were signed in 2019. In 2020, producers signed nearly 1.8 million ARC or PLC contracts, and 251 million out of 273 million base acres were enrolled in the programs. In 2021, signed contracts surpassed 1.8 million.

Since the ARC and PLC were authorized by the 2014 Farm Bill and reauthorized by the 2018 Farm Bill, these safety-net programs have paid out more than \$32.5 billion to producers of covered commodities.

## **2022 Elections and Enrollment**

Producers can elect coverage and enroll in ARC-CO or PLC, which are both crop-by-crop, or ARC-IC, which is for the entire farm. Although election changes for 2022 are optional, producers must enroll through a signed contract each year. Also, if a producer has a multi-year contract on the farm and makes an election change for 2022, it will be necessary to sign a new contract.

If an election is not submitted by the deadline of March 15, 2022, the election remains the same as the 2021 election for crops on the farm. Farm owners cannot enroll in either program unless they have a share interest in the farm.

Covered commodities include barley, canola, large and small chickpeas, corn, crambe, flaxseed, grain sorghum, lentils, mustard seed, oats, peanuts, dry peas, rapeseed, long grain rice, medium and short grain rice, safflower seed, seed cotton, sesame, soybeans, sunflower seed, and wheat.

## **Web-Based Decision Tools**

In partnership with USDA, the University of Illinois and Texas A&M University offer web-based decision tools to assist producers in making informed, educated decisions using crop data specific to their respective farming operations. Tools include:

- [Gardner-farmdoc Payment Calculator](#), a tool available through the University of Illinois allows producers to estimate payments for farms and counties for ARC-CO and PLC.
- [ARC and PLC Decision Tool](#), a tool available through Texas A&M allows producers to estimate payments and yield updates and expected payments for 2022.

### **Crop Insurance Considerations**

ARC and PLC are part of a broader safety net provided by USDA, which also includes crop insurance and marketing assistance loans.

Producers are reminded that ARC and PLC elections and enrollments can impact eligibility for some crop insurance products.

Producers on farms with a PLC election have the option of purchasing Supplemental Coverage Option (SCO) through their Approved Insurance Provider; however, producers on farms where ARC is the election are ineligible for SCO on their planted acres for that crop on that farm.

Unlike SCO, the Enhanced Coverage Option (ECO) is unaffected by an ARC election. Producers may add ECO regardless of the farm program election.

Upland cotton farmers who choose to enroll seed cotton base acres in ARC or PLC are ineligible for the stacked income protection plan (STAX) on their planted cotton acres for that farm.

### **More Information**

For more information on ARC and PLC, visit the [ARC and PLC webpage](#) or contact your local [USDA Service Center](#).

---

## **USDA Expands Farmers.gov to Include Farm Records**

Producers with farmers.gov accounts can now access farm records and maps online, the latest self-service feature added to the U.S. Department of Agriculture (USDA) website.

You can quickly and easily access your land information in real time by desktop computer, tablet or phone. Capabilities include:

- View, print and export detailed farm records such as cropland, base acres, yields, CRP acres, land ownership details, and much more;
- View, print and export farm/tract maps that can be provided to lenders, chemical or fertilizer providers, and FSA for reporting acreage and crop insurance agents; and
- Export common land unit (field) boundaries as ESRI shapefiles.

The ability to access these records on demand without a visit to the service center saves you time and money.

[Farmers.gov](#) now includes the most popular functionalities from FSAFarm+, the FSA portal for producers, while providing enhanced functionality and an improved user experience. A new enhancement expands the scope of accessibility to include farmers and ranchers who are members of an entity, as well as people with a power of attorney form (FSA-211) on file with FSA.

## Managing USDA Business Online

Using farmers.gov, producers, entities and those acting on their behalf can also:

- View, upload, download, and e-sign conservation documents.
- Request financial assistance, including submitting a program application.
- View and submit conservation requests.
- View technical references and submit questions.
- Access information on current and past conservation practices, plans and contracts.
- Report practice completion and request practice certification.
- View farm loan and interest information (producers only).

Future plans include adding the ability to import and view other shapefiles, such as precision agriculture planting boundaries.

To access your information, you'll will need a [USDA eAuth account](#) to login to farmers.gov. After obtaining an eAuth account, producers should visit [farmers.gov](#) and sign into the site's authenticated portal via the [Sign In/Sign Up link](#) at the top right of the website. Google Chrome, Mozilla Firefox or Microsoft Edge are the recommended browsers to access the feature.

In addition to the self-service features available by logging into farmers.gov, the website also has ample information on USDA programs, including pandemic assistance, farm loans, disaster assistance, conservation programs and crop insurance. Recently, USDA updated the navigation and organization of the site as well as added some new webpages, including "[Get Involved](#)," "[Common Forms](#)," and "[Translations](#)." [Learn more about these changes](#).

---

## USDA Reminds New Mexico Producers to File Crop Acreage Reports

Agricultural producers in New Mexico who have not yet completed their [crop acreage reports](#) after planting should make an appointment with their Farm Service Agency (FSA) office before the applicable deadline.

An acreage report documents a crop grown on a farm or ranch and its intended uses. Filing an accurate and timely acreage report for all crops and land uses, including failed acreage and prevented planted acreage, can prevent the loss of benefits.

### How to File a Report



The following acreage reporting dates are applicable in New Mexico:

Dec. 15, 2021	Fall-Seeded Small Grains
Jan. 15, 2022	Apples
Mar. 15	Pistachios, Pecans (crop)
May 15	Spring Barley, Onions, Pecan Trees, Potatoes (Curry, Lea, and Roosevelt Counties Only), Spring Wheat
July 15	All other crops, including Potatoes for all other counties, except Curry, Lea, and Roosevelt
Aug. 15	Beans

Acreage reporting dates vary by crop and by county. Contact your local FSA office for a list of acreage reporting deadlines by crop.

Service Center staff continue to work with agricultural producers via phone, email, and other digital tools. Because of the pandemic, some [USDA Service Centers](#) are open to limited visitors. Contact your Service Center to set up an in-person or phone appointment.

To file a crop acreage report, you will need to provide:

- Crop and crop type or variety.
- Intended use of the crop.
- Number of acres of the crop.
- Map with approximate boundaries for the crop.
- Planting date(s).
- Planting pattern, when applicable.
- Producer shares.
- Irrigation practice(s).
- Acreage prevented from planting, when applicable.
- Other information as required.

### **Acreage Reporting Details**

The following exceptions apply to acreage reporting dates:

- If the crop has not been planted by the acreage reporting date, then the acreage must be reported no later than 15 calendar days after planting is completed.
- If a producer acquires additional acreage after the acreage reporting date, then the acreage must be reported no later than 30 calendar days after purchase or acquiring the lease. Appropriate documentation must be provided to the county office.

Producers should also report crop acreage they intended to plant, but due to natural disaster, were unable to plant. Prevented planting acreage must be reported on form CCC-576, Notice

of Loss, no later than 15 calendar days after the final planting date as established by FSA and USDA's Risk Management Agency.

Noninsured Crop Disaster Assistance Program (NAP) policy holders should note that the acreage reporting date for NAP-covered crops is the earlier of the dates listed above or 15 calendar days before grazing or harvesting of the crop begins.

### **More Information**

For questions, please contact your local FSA office. To locate your local FSA office visit [farmers.gov/service-center-locator](https://farmers.gov/service-center-locator).

---

## **USDA Offers Online Tool for Drought-Stricken Ranchers to Estimate Compensation for Feed Transportation Costs**

An online tool is now available to help ranchers document and estimate payments to cover feed transportation costs caused by drought, which are now covered by the [Emergency Assistance for Livestock, Honeybees and Farm-raised Fish Program \(ELAP\)](#). The U.S. Department of Agriculture (USDA) updated the program this year to include feed transportation costs as well as lowered the threshold for when assistance for water hauling expenses is available. USDA's Farm Service Agency (FSA) will begin taking applications this fall.

The new [ELAP Feed Transportation Producer Tool](#) is a Microsoft Excel workbook that enables ranchers to input information specific to their operation to determine an estimated payment. Final payments may vary depending on eligibility.

To use the tool, ranchers will need:

- Number of truckloads for this year.
- Mileage per truckload this year.
- Share of feed cost this year (if splitting loads).
- Number of truckloads you normally haul.
- Normal mileage per truckload.
- Share of normal feed cost

The tool requires Microsoft Excel, and a [tutorial video](#) is available.

### **Updates to ELAP**

ELAP provides financial assistance to eligible producers of livestock, honeybees and farm-raised fish for losses due to disease, certain adverse weather events or loss conditions as determined by the Secretary of Agriculture. ELAP now covers feed transportation costs where grazing and hay resources have been depleted. This includes places where:

Drought intensity is D2 for eight consecutive weeks as indicated by the [U.S. Drought Monitor](#); or

Drought intensity is D3 or greater.

The tool calculates the estimated payment for feed transportation assistance, but it is not an application. Once FSA begins accepting applications later this fall for feed transportation assistance, ranchers should contact their FSA county office to apply. To simplify the application process, ranchers can print or email payment estimates generated by this tool for submission to FSA. The deadline to apply for ELAP, including feed transportation costs, for 2021 is Jan. 31, 2022.

ELAP already covers above normal costs for hauling water to livestock in areas where drought intensity is D3 or greater on the drought monitor. FSA is also updating ELAP to also cover water hauling in areas experiencing D2 for eight consecutive weeks, lowering the threshold for this assistance to be available. Program benefits are retroactive for 2021.

### **Payment Calculations**

USDA will reimburse eligible ranchers 60% of feed transportation costs above what would have been incurred in a normal year. Producers qualifying as underserved (socially disadvantaged, limited resource, beginning or military veteran) will be reimbursed for 90% of the feed transportation cost above what would have been incurred in a normal year.

USDA uses a national cost formula to determine reimbursement costs that will not include the first 25 miles and distances exceeding 1,000 transportation miles. The calculation will also exclude the normal cost to transport hay or feed if the producer normally purchases some feed. For 2021, the initial cost formula of \$6.60 per mile will be used (before the percentage is applied).

### **Eligibility**

To be eligible for ELAP assistance, livestock must be intended for grazing and producers must have incurred feed transportation costs on or after Jan. 1, 2021. Although producers will self-certify losses and expenses to FSA, producers are encouraged to maintain good records and retain receipts and related documentation in the event these documents are requested for review by the local FSA County Committee.

### **More Drought Recovery Information**

USDA has taken additional steps to assist drought-impacted producers, including:

- [Extending deadlines for crop insurance premium and administrative fees, and deferring interest accrual.](#)
- [Streamlining and accelerating losses and issuance of indemnity payments for crop insurance.](#)
- [Investing \\$41.8 million through a four-state pilot of the Environmental Quality Incentives Program Conservation Incentive Contracts focused on drought practices.](#)
- [Investing \\$15 million through a block grant to the Klamath Drought Response Agency to provide payments to producers to reduce irrigation demand.](#)

USDA offers a comprehensive portfolio of disaster assistance programs. On [farmers.gov](http://farmers.gov), the [Disaster Assistance Discovery Tool](#), [Disaster Assistance-at-a-Glance fact sheet](#), and [Farm Loan Discovery Tool](#) can help producers and landowners determine all program or loan options available for disaster recovery assistance. For details, producers should contact their [local USDA Service Center](#).

## New Mexico Farm Service Agency

100 Sun Ave. NE Suite 200  
Albuquerque, NM 87109

Phone: 505-761-4900  
Fax: 877-450-0860

**State Executive Director:**  
[Jonas Moya](#)

**Executive Office:**  
[Brenda Archuleta](#)

**Farm Loan Chief:**  
[LeAnn Gibbs](#)

**Farm Program Chief:**  
[Joilynn Gray](#)

**District Directors:**  
[Andrew Flores](#)  
[Oscar Rivera](#)  
[Rhonda Mitchell](#)

To find contact information for your local office go to [www.fsa.usda.gov/NM](http://www.fsa.usda.gov/NM)