December 2020





Farm Service Agency Electronic News Service

NEWSLETTER

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Virginia FSA State Newsletter

Farm Service Agency Virginia State Office

From the State Executive Director

Nivin A. Elgohary State Executive Director

1606 Santa Rosa Rd Suite 138 Richmond, VA 23229 On behalf of Virginia Farm Service Agency, I wish you happiness and good health during this holiday season – a time filled with family and friends, even if only by phone or by video.

As you work on your farms, I hope you remain safe. I hope that as you return to your homes each evening, you find warmth and a table set with plenty of food.

804-287-1503 855-621-5866 fax

Hours

Monday - Friday 7:30 a.m. - 4:30 p.m.

State Office Staff Pete Adamson Chief Farm Loans

Emily Horsley Acting, Chief Farm Programs

Helene McGann Administrative Officer

Diane Lenoir-Giles Public Relations/Outreach Specialist

To find contact information for your local office go to www.fsa.usda.gov/xx

Most of all, Farm Service Agency sincerely cares about you and your families. We are here to help you with farm loans and program applications. Our goal is to help you to find ways to be more successful on your farms – from the small urban farms found in our cities, to the very large farms scattered throughout our rural areas across the Commonwealth.

More than likely, we have a loan or program that can help! Please give us a call. Your local Farm Service Agency Office is ready and available with an amazingly knowledgeable team.

Your local Farm Service Agency Office can be found at the following website: www.farmers.gov/service-center-locator.

Merry Christmas, and I hope you have a wonderful and blessed 2021!

- Nivin

Heirs' Property Landowners

USDA recently launched a new website for producers to find information on heirs' property.

Heirs' property is family owned land that is jointly owned by descendants of a deceased person whose estate did not clear probate. The descendants, or heirs, have the right to use the property, but they do not have a clear or marketable title to the property since the estate issues remain unresolved.

The 2018 Farm Bill authorized alternative documentation for heirs' property operators to establish a farm number. A farm number is required to be eligible for many different USDA programs, including lending, disaster relief programs, and participation in county committees.

For more information visit farmers.gov/manage/HeirsPropertyLandowners.

Is the Noninsured Crop Disaster Assistance Program Right for You?

Farmers and ranchers rely on crop insurance to protect themselves from disasters and unforeseen events, but not all crops are insurable through the USDA's Risk Management Agency. The Farm Service Agency's (FSA) Noninsured Crop Disaster Assistance Program (NAP) provides producers another option to obtain coverage against disaster for these crops. NAP provides financial assistance to producers of non-insured crops impacted by natural disasters that result in lower yields, crop losses, or prevents crop planting.

Commercially produced crops and agricultural commodities for which crop insurance is not available are generally eligible for NAP. Eligible crops include those grown specifically for food, fiber, livestock consumption, biofuel or biobased products, or be commodities such as value loss crops like Christmas trees and ornamental nursery, honey, maple sap, and many others. Contact your FSA office to see which crops are eligible in your state and county.

Eligible causes of loss include drought, freeze, hail, excessive moisture, excessive wind or hurricanes, earthquake, flood. These events must occur during the NAP policy coverage period, before or during harvest, and the disaster must directly affect the eligible crop. For guidance on causes of loss not listed, contact your local FSA county office.

Interested producers must apply for coverage using FSA form <u>CCC-471</u>, "Application for Coverage," and pay the applicable service fee at the FSA office where their farm records are maintained. These must be filed by the application closing date. Closing dates vary by crop, so it is important to contact your local FSA office as soon as possible to ensure you don't miss an application closing date.

At the time of application, each producer will be provided a copy of the <u>NAP Basic Provisions</u>, which describes how NAP works and all the requirements you must follow to maintain NAP coverage. NAP participants must provide accurate annual reports of their production in non-loss years to ensure their NAP coverage is beneficial to their individual operation.

Producers are required to pay service fees which vary depending on the number of crops and number of counties your operation is located in. The NAP service fee is the lesser of \$325 per crop or \$825 per producer per administrative county, not to exceed a total of \$1,950 for a producer with farming interests in multiple counties. Premiums also apply when producers elect higher levels of coverage with a maximum premium of \$15,750 per person or legal entity depending on the maximum payment limitation that may apply to the NAP covered producer. The service fee can be waived for beginning, qualifying veteran, and limited resource farmers and rancher., These farmers and ranchers can also receive a 50 percent reduction in the premium.

For more detailed information on NAP, download the <u>NAP Fact Sheet</u>. To get started with NAP, we recommend you contact your <u>local USDA service center</u>.

USDA to Open Signup for the Conservation Reserve Program and CRP Grasslands in Early 2021

USDA today announced the 2021 signup periods for general Conservation Reserve Program (CRP) and CRP Grasslands offers. General signup for CRP will be open from January 4, 2021 to February 12, 2012; signup for CRP Grasslands runs from March 15, 2021 to April 23, 2021. Both programs are competitive and provide annual rental payments for land devoted to conservation purposes.

CRP and the many focused programs that come under it, like CRP Grasslands, are some of the most critical tools to help producers better manage their operations while conserving natural

resources. CRP has proven to protect the Nation's valuable resources. Next year's signup gives farmers and ranchers an opportunity to enroll in CRP for the first time or continue their participation for another term.

Producers may apply by contacting their FSA office.

Enrollment Begins for Agriculture Risk Coverage and Price Loss Coverage Programs for 2021

Agricultural producers can now make elections and enroll in the Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) programs for the 2021 crop year. The signup period opened Tuesday, Oct. 13. These key U.S. Department of Agriculture (USDA) safety-net programs help producers weather fluctuations in either revenue or price for certain crops, and more than \$5 billion in payments are in the process of going out to producers who signed up for the 2019 crop year.

Enrollment for the 2021 crop year closes March 15, 2021.

ARC provides income support payments on historical base acres when actual crop revenue declines below a specified guaranteed level. PLC provides income support payments on historical base acres when the effective price for a covered commodity falls below its reference price.

Covered commodities include barley, canola, large and small chickpeas, corn, crambe, flaxseed, grain sorghum, lentils, mustard seed, oats, peanuts, dry peas, rapeseed, long grain rice, medium and short grain rice, safflower seed, seed cotton, sesame, soybeans, sunflower seed and wheat.

Ask USDA available to answer questions about FSA programs

Ask USDA is now available as a tool for FSA customers to ask questions about FSA programs and services.

Ask USDA, available at <u>ask.usda.gov</u> is similar to AskFSA, which was decommissioned Sept. 21, but it also provides information for all USDA programs. Ask USDA allows USDA customers to search for and read answers about FSA programs and services in the same location as they read about other USDA programs and services.

Customers are able to submit questions through email, chat, and phone if they need more information. This improved customer service approach further builds on Secretary Sonny Perdue's OneUSDA vison and provides the customer a one-stop shopping experience that covers all of USDA's many programs.

Making Farm Reconstitutions

When changes in farm ownership or operation take place, a farm *reconstitution* is necessary. The reconstitution — or recon — is the process of combining or dividing farms or tracts of land based on the farming operation.

To be effective for the current Fiscal Year (FY), farm combinations and farm divisions must be requested by **August 1 of the FY** for farms subject to the Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) program. A reconstitution is considered to be requested when all of the required signatures are on FSA-155 and all other applicable documentation, such as proof of ownership, is submitted.

Total Conservation Reserve Program (CRP) and non-ARC/PLC farms may be reconstituted at any time.

The following are the different methods used when doing a farm recon:

- **Estate Method** the division of bases, allotments and quotas for a parent farm among heirs in settling an estate
- Designation of Landowner Method may be used when (1) part of a farm is sold or ownership is transferred; (2) an entire farm is sold to two or more persons; (3) farm ownership is transferred to two or more persons; (4) part of a tract is sold or ownership is transferred; (5) a tract is sold to two or more persons; or (6) tract ownership is transferred to two or more persons. In order to use this method, the land sold must have been owned for at least three years, or a waiver granted, and the buyer and seller must sign a Memorandum of Understanding
- **DCP Cropland Method** the division of bases in the same proportion that the DCP cropland for each resulting tract relates to the DCP cropland on the parent tract
- **Default Method** the division of bases for a parent farm with each tract maintaining the bases attributed to the tract level when the reconstitution is initiated in the system.

For questions on your farm reconstitution, contact your County USDA Service Center.

Filter Strips Capture Nutrients and Sediment

While healthy soil and plentiful nutrients are critical for productive farms and ranches, excess sediment, nitrogen and phosphorus can be harmful to humans, animals and plants and should be kept out of waterways. When the runaway nutrients reach estuaries, they can produce hypoxic zones, or oxygen-depleted waters.

Many producers install filter strips at the edges of crop fields and pastures to capture and filter runoff. Placing these belts of plants in environmentally sensitive areas near ditches and other waterways can slow the speed of water flowing over fields following a rainstorm, allowing for the recapture of sediment and nutrients. Filter strips may also be located elsewhere on the landscape to filter sediment in upper reaches of larger fields that are managed in smaller blocks to help control soil loss.

"It's not a new idea, but it's a good idea," said Chris Bradshaw, an NRCS resource conservationist based at the State Office in Richmond. "People may often interchange the names of practices like filter strips and riparian buffers. While they can address similar environmental concerns, subtle distinctions exist between the two that are based on the location on the landscape and site-specific application."

NRCS Practice No. 393 (Filter Strip) focuses on "reducing suspended solids and associated contaminants in runoff and excessive sediment in surface waters." They can be located anywhere on the landscape within the limits of the slopes associated with the practice and do not have to be directly adjacent to a stream. However, filter strips do require maintenance and re-grading to keep them functioning.

Filter strips are adaptable to a wide variety of properties and operations. NRCS requires a minimum width of 35 feet. This practice can also provide habitat for wildlife and pollinators. For more information, contact your local Virginia NRCS field office or visit nrcs.usda.gov.

Preauthorized Debit Available for Farm Loan Borrowers

USDA's Farm Service Agency (FSA) has implemented pre-authorized debit (PAD) for Farm Loan Program (FLP) borrowers. PAD is a voluntary and alternative method for making weekly, bi-weekly, monthly, quarterly, semi-annual or annual payments on loans.

PAD payments are pre-authorized transactions that allow the National Financial and Accounting Operations Center (NFAOC) to electronically collect loan payments from a customer's account at a financial institution.

PAD may be useful if you use nonfarm income from regular wages or salary to make payments on loans or adjustment offers or for payments from seasonal produce stands. PAD can only be established for future payments.

To request PAD, customers, along with their financial institution, must fill out form RD 3550-28. This form has no expiration date, but a separate form RD 3550-28 must be completed for each loan to which payments are to be applied. A fillable form can be accessed on the USDA Rural Development (RD) website at rd.usda.gov/publications/regulations-guidelines. Click forms and search for "Form 3550-28."

If you have a "filter" on the account at your financial institution, you will need to provide the financial institution with the following information: Origination ID: 1220040804, Agency Name: USDA RD DCFO.

PAD is offered by FSA at no cost. Check with your financial institution to discuss any potential cost. Preauthorized debit has no expiration date, but you can cancel at any time by submitting a written request to your local FSA office. If a preauthorized debit agreement receives three payment rejections within a three-month period, the preauthorized debit agreement will be cancelled by FSA. The payment amount and due date of your loan is not affected by a cancellation of preauthorized debit. You are responsible to ensure your full payment is made by the due date.

For more information about PAD, contact your County USDA Service Center or visit fsa.usda.gov.

FSA Offers Loan Servicing Options

There are options for Farm Service Agency (FSA) loan customers during financial stress. If you are a borrower who is unable to make payments on a loan, contact your local FSA Farm Loan Manager to learn about your options.

Selected Interest Rates for December 2020	
90-Day Treasury Bill	0.125%
Farm Operating Loans — Direct	1.25%
Farm Ownership Loans — Direct	2.375%
Farm Ownership Loans — Direct Down Payment, Beginning Farmer or Rancher	2.50%
Emergency Loans	2.25%
Farm Storage Facility Loans - (7 years)	0.625%
Commodity Loans 1996-Present	1.125%

Dates to Remember

1/4/21 CRP General Signup Starts

1/15/21 Acreage Reporting Deadline For Fall-Seeded Crops

1/15/21 STRP Signup Ends

2/12/21 CRP General Signup Ends

2/15/21 NAP Sales Closing Date for perennial forages, coarse grains, vegetables and most fruits.

3/15/21 NAP Sales Closing Date for Hemp

For more information on bulletin subjects or details regarding your GovDelivery subscription with the Virginia FSA State Office, contact Diane Lenoir-Giles at diane.lenoir-giles@usda.gov or call at 804-287-1537.

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).