



U.S. DEPARTMENT OF AGRICULTURE

Virginia June Newsletter Articles and Updates - June 2024

[Farm Service Agency](#) | [Natural Resources Conservation Service](#) | [Risk Management Agency](#)

In This Issue:

- [State Executive Director Message](#)
- [NRCS Director Message](#)
- [RD State Director Message](#)
- [Obtaining Payments Due to Deceased Producers](#)
- [Update Your Records](#)
- [Marketing Assistance Loans and Loan Deficiency Payments for Wool, Mohair and Unshorn Pelts](#)
- [Reporting Organic Crops](#)
- [USDA Now Accepting Applications for Available Funds to Help Cover Organic Certification Costs](#)
- [USDA and FarmRaise Launch Additional Online Disaster Assistance Decision Tool for Livestock, Honey Bee and Farm-Raised Fish Producers](#)
- [Foreign Investors Must Report U.S. Agricultural Land Holdings](#)
- [Annual Review of Payment Eligibility for New Crop Year](#)
- [Ask the Expert: A Q&A on Youth Loans with Tina Mellinger](#)
- [Borrower Training for Farm Loan Customers](#)
- [Applying for FSA Guaranteed Loans](#)
- [NRCS Committing \\$50M to Wetlands Easements in FY2024](#)
- [Selected Interest Rates for June 2024](#)

State Executive Director Message

USDA Reminds Virginia Producers to File Crop Acreage Reports

Agricultural producers in Virginia should make an appointment with their local Farm Service Agency (FSA) office to complete [crop acreage reports](#) before the applicable deadline after planting is complete.

An acreage report documents a crop grown on a farm or ranch, its intended use and location. Filing an accurate and timely acreage report for all crops and land uses, including failed acreage and prevented planted acreage, can prevent the loss of benefits.

How to File a Report

Acreage reporting dates vary by crop and by county. Contact your local FSA office for a list of acreage reporting deadlines by crop.

To file a crop acreage report, producers need to provide:

- Crop and crop type or variety
- Intended crop use
- Number of crop acres
- Map with approximate crop boundaries
- Planting date(s)
- Planting pattern, when applicable
- Producer shares
- Irrigation practice(s)
- Acreage prevented from planting, when applicable
- Other required information

Acreage Reporting Details

The following exceptions apply to acreage reporting dates:

- If the crop has not been planted by the acreage reporting date, then the acreage must be reported no later than 15 calendar days after planting is completed.
- If a producer acquires additional acreage after the acreage reporting date, then the acreage must be reported no later than 30 calendar days after purchase or acquiring the lease. Appropriate documentation must be provided to the county office.

Noninsured Crop Disaster Assistance Program (NAP) policy holders should note that the acreage reporting date for NAP-covered crops is the earlier of the dates listed above or 15 calendar days before grazing or crop harvesting begins.

Farmers.gov Portal

Producers can access their FSA farm records, maps, and common land units through the farmers.gov customer portal. The portal allows producers to export field boundaries as shapefiles and import and view other shapefiles, such as precision agriculture boundaries

within farm records mapping. Producers can view, print and label their maps for acreage reporting purposes. Level 2 eAuthentication or login.gov access that is linked to a USDA Business Partner customer record is required to use the portal.

Producers can visit farmers.gov/account to learn more about creating an account. Producers who have authority to act on behalf of another customer as a grantee via an FSA-211 *Power of Attorney* form, Business Partner Signature Authority or as a member of a business can now access information for the business in the farmers.gov portal.

More Information

For questions, producers should call their FSA county office. To find their FSA county office, visit farmers.gov/service-center-locator.

Dr. Ronald M. Howell, Jr., State Executive Director

NRCS Director Message

One of the many satisfying aspects of my career with NRCS has been the agency's adaptability and willingness to embrace change in its operations. That was certainly evident in 1994, when NRCS was given its current name – and its current expanded purview – after beginning life in the mid-1930s as the Soil Conservation Service.

Internal dialogue about “the NRCS of the Future” has been ongoing since 2018, when a special task force was formed to help guide the agency over the next 10 years. That group is still in operation, making meaningful improvements to our delivery models and assisting our staff members in adapting to the latest technologies. Innovation is crucial to the ongoing success of any organization. Among NRCS' top priorities are integrating conservation planning and program delivery into a seamless business process while also increasing the efficiency and effectiveness of field office operations.

Our goals for the future are clearly stated:

PEOPLE: We want to support the needs of our valued employees and to make certain we have enough employees in place to fulfill our agency's missions.

PROGRAMS: Our focus is on improving delivery of all conservation programs.

POLICY and PROCESSES: Our focus is on simplifying operations while making sure NRCS services are science-based and data-driven, embracing creativity and innovation.

PARTNERSHIPS: We are continually expanding our efforts to locate partners with mutual goals and to harness the power of such collaborations.

In closing, thank you to our Virginia farmers, private landowners and partners who are fully committed to conservation, innovation and the future of the commonwealth's natural resources.

Dr. Edwin Martinez Martinez, NRCS Virginia State Conservationist

RD State Director Message

Rural communities are places that everyone can feel proud to call home, but many of our neighbors don't have the means to buy, build or repair houses in these areas. During Homeownership Month, USDA Rural Development (RD) is highlighting its 75-year history of breaking down barriers to creating generational wealth that can be invested back into families, businesses and hometowns.

RD has helped nearly 455,000 families make repairs on or accessibility improvements to their existing homes since 1950 and offered [Mutual Self Help Grants](#) since 1966 to enable individuals and families to lower the costs of purchasing a home by participating in its construction. More than 56,000 families have used this resource to construct their own houses over the past 58 years.

We began partnering with private lenders in 1991 to make guaranteed loans to individuals and families looking to buy in rural areas and have helped about 2.2 million qualified lower-income applicants buy homes with no money down since the inception of the [Section 502 Direct Loan Program](#). While budget cuts have severely limited our ability to fund direct loans this year, we remain committed to educating the public about our programs and are partnering with lenders, community partners and potential homebuyers to make sure they are *ready* to take that next step.

The [USDA Single Family Housing Self-Assessment site](#) is a great resource for determining eligibility for this offering. If you don't meet the income criteria, you probably know someone who does. Tell your family members, friends and customers about how RD housing programs can open doors to homeownership and check out this [Virginia success story](#) to learn how a direct loan was actually a life saver for one family in Abingdon.

Perry Hickman - State Director

Obtaining Payments Due to Deceased Producers

In order to claim a Farm Service Agency (FSA) payment on behalf of a deceased producer, all program conditions for the payment must have been met before the applicable producer's date of death.

If a producer earned a FSA payment prior to his or her death, the following is the order of precedence for the representatives of the producer:

- administrator or executor of the estate
- the surviving spouse
- surviving sons and daughters, including adopted children
- surviving father and mother
- surviving brothers and sisters

- heirs of the deceased person who would be entitled to payment according to the State law

For FSA to release the payment, the legal representative of the deceased producer must file a form FSA-325 to claim the payment for themselves or an estate. The county office will verify that the application, contract, loan agreement, or other similar form requesting payment issuance, was signed by the applicable deadline by the deceased or a person legally authorized to act on their behalf at that time of application.

If the application, contract or loan agreement form was signed by someone other than the deceased participant, FSA will determine whether the person submitting the form has the legal authority to submit the form.

Payments will be issued to the respective representative's name using the deceased program participant's tax identification number. Payments made to representatives are subject to offset regulations for debts owed by the deceased.

FSA is not responsible for advising persons in obtaining legal advice on how to obtain program benefits that may be due to a participant who has died, disappeared or who has been declared incompetent.

Update Your Records

FSA is cleaning up our producer record database and needs your help. Please report any changes of address, zip code, phone number, email address or an incorrect name or business name on file to our office. You should also report changes in your farm operation, like the addition of a farm by lease or purchase. You should also report any changes to your operation in which you reorganize to form a Trust, LLC or other legal entity.

FSA and NRCS program participants are required to promptly report changes in their farming operation to the County Committee in writing and to update their *Farm Operating Plan* on form CCC-902.

To update your records, contact your County USDA Service Center.

Marketing Assistance Loans and Loan Deficiency Payments for Wool, Mohair and Unshorn Pelts

Marketing Assistance Loans (MALs) and Loan Deficiency Payments (LDPs) provide financing and marketing assistance for producers of many commodities, including graded and non-graded wool, mohair, and unshorn pelts. MALs and LDPs are available during shearing and provide interim financing to help you meet cash flow needs without having to sell commodities when market prices are low, enabling you to delay selling until more favorable marketing conditions emerge. LDPs are payments made to producers who, although eligible to obtain an MAL, agree to forgo the loan in return for a payment on the eligible commodity.

FSA is now accepting requests for 2024 MALs and LDPs for all eligible wool, mohair and unshorn pelts. These requests should be made on or before the final availability date of Jan. 31, 2025. USDA recently announced [2024 wool and mohair marketing assistance loan rates](#).

Eligibility

To be eligible for a wool or mohair MAL or LDP, producers must produce and shear eligible mohair and wool in the U.S. during the applicable crop year and must:

- comply with conservation and wetland protection requirements;
- report all cropland acreage on applicable farms where the eligible commodity is produced;
- have and retain beneficial interest in the commodity until the MAL is repaid or the Commodity Credit Corporation (CCC) takes title to the commodity, and;
- meet Adjusted Gross Income (AGI) limitations.

Unshorn pelts are eligible for LDPs only. In addition to the criteria above, producers of unshorn pelts must have sold the unshorn lamb for immediate slaughter or slaughter the lambs for personal use. LDPs and marketing loan gains are not subject to payment limitation, including actively engaged in farming and cash rent tenant provisions.

In addition to producer eligibility, the loan commodity must have been produced and shorn from live animals by an eligible producer, be in storable condition, and meet specific CCC minimum grade and quality standards. Producers are responsible for any loss in quantity or quality of the wool or mohair pledged as loan collateral.

To retain beneficial interest, the producer must have control and title of the wool, mohair, or unshorn pelt. If beneficial interest in the commodity is lost, the commodity loses eligibility for an MAL or LDP and remains ineligible even if the producer later regains beneficial interest. The producer must be able to make all decisions affecting the commodity including movement, sale, and the request for an MAL or LDP.

Producers may repay an MAL any time during the loan period at the lesser of the loan rate plus accrued interest and other charges or an alternative loan repayment rate, the national posted price, which is announced weekly. Visit the Farm Service Agency (FSA) website for [posted loan and LDP rates](#).

How to Apply

Producers can apply for an MAL by contacting their local FSA county office. To be considered for a LDP, **producers must first have the form CCC-633 EZ, Page 1, on file with FSA** prior to losing beneficial interest in the wool, mohair or unshorn pelt. **It is best to visit the county office and submit the CCC-633 Page 1 right before you shear.** This is completed one time per crop year and indicates your intention to receive LDP benefits.

To apply and learn more information, contact your [local USDA Service Center](#) or visit fsa.usda.gov.

Reporting Organic Crops

If you want to use the Noninsured Crop Disaster Assistance Program (NAP) organic price and you select the "organic" option on your NAP application, you must report your crops as organic.

When certifying organic acres, the buffer zone acreage must be included in the organic acreage. You must also provide a current organic plan, organic certificate or documentation from a certifying agent indicating an organic plan is in effect. Documentation must include:

- name of certified individuals
- address
- telephone number
- effective date of certification
- certificate number
- list of commodities certified
- name and address of certifying agent
- a map showing the specific location of each field of certified organic, including the buffer zone acreage

Certification exemptions are available for producers whose annual gross agricultural income from organic sales totals \$5,000 or less. Although exempt growers are not required to provide a written certificate, they are still required to provide a map showing the specific location of each field of certified organic, transitional and buffer zone acreage.

For questions about reporting organic crops, contact your County USDA Service Center.

USDA Now Accepting Applications for Available Funds to Help Cover Organic Certification Costs

Through the [Organic Certification Cost Share Program](#) (OCCSP), USDA's Farm Service Agency (FSA) will cover up to 75% of organic certification costs at a maximum of \$750 per certification category. FSA is now accepting applications, and organic producers and handlers should apply for OCCSP by the Oct. 31, 2024, deadline for eligible expenses incurred from Oct. 1, 2023, to Sept. 30, 2024. FSA will issue payments as applications are received and approved.

OCCSP was part of a [broader organic announcement](#) made by Agriculture Secretary Tom Vilsack on May 15, 2024, which also included the Organic Market Development Grant program and Organic Transition Initiative.

Eligible Applicants, Expenses and Categories

OCCSP provides cost-share assistance to producers and handlers of organic agricultural commodities for expenses incurred obtaining or maintaining organic certification under USDA's [National Organic Program](#). Eligible OCCSP applicants include any certified organic producers or handlers who have paid organic certification fees to a USDA-accredited certifying agent.

Cost share assistance covers expenses including application fees, inspection costs, fees related to equivalency agreement and arrangement requirements, inspector travel expenses, user fees, sales assessments and postage. OCCSP pays a maximum of \$750 per certification category for crops, wild crops, livestock, processing/handling, and state organic program fees (California only).

How to Apply

To apply, producers and handlers should contact FSA at their local [USDA Service Center](#) and be prepared to provide documentation of organic certification and eligible expenses. OCCSP applications can also be submitted through participating state departments of agriculture. For more information, visit the [OCCSP](#) webpage.

Opportunity for State Departments of Agriculture

FSA is also accepting applications from state departments of agriculture to administer OCCSP. FSA posted a [funding opportunity summary on grants.gov](#) and will electronically mail the Notice of Funding Opportunity to all eligible state departments of agriculture. Applications are due July 12, 2024.

If a state department of agriculture chooses to participate in OCCSP, both the state department of agriculture and FSA county offices in that state will accept OCCSP applications and make payments to eligible certified operations. Producers or handlers can receive OCCSP assistance from either FSA or the participating state department of agriculture but not both.

More Information

USDA offers other assistance for organic producers, including the [Organic Transition Initiative \(OTI\)](#), which includes direct farmer assistance for organic production and processing and conservation. For more information on organic agriculture, visit [farmers.gov/organic](#).

To learn more about FSA programs, producers can contact their local [USDA Service Center](#). Producers can also prepare maps for acreage reporting as well as manage farm loans and view other farm records data and customer information by logging into their [farmers.gov account](#). If you don't have an account, sign up today.

USDA and FarmRaise Launch Additional Online Disaster Assistance Decision Tool for Livestock, Honey Bee and Farm-Raised Fish Producers

The U.S. Department of Agriculture, in partnership with FarmRaise, today launched a new, online Emergency Assistance for Livestock, Honey Bees and Farm-raised Fish Program (ELAP) Decision Tool. The USDA's Farm Service Agency (FSA) tool is designed to assist agricultural producers who have been impacted by natural disasters access available program support. This ELAP Decision Tool, a component of a broader disaster assistance program educational module, further expands the library of online FSA disaster and farm loan program reference resources and decision aids currently available to agricultural producers on the FarmRaise [FSA educational hub](#). The Decision Tool is a resource only and is not an application for benefits or a determination of eligibility.

[ELAP](#) is designed to address losses not covered by other FSA disaster assistance programs. The program provides recovery assistance to eligible producers of livestock, honey bee, and farm-raised fish losses due to an eligible adverse weather or loss condition, including drought, blizzards, disease, water shortages and wildfires. ELAP covers grazing and feed losses, transportation of water and feed to livestock and hauling livestock to grazing acres due to an eligible loss condition. ELAP also covers certain mortality losses, due to an eligible condition, for livestock including honey bees and farm-raised fish as well as honey bee hive losses.

New FarmRaise Tools and Resources

[FarmRaise](#), in partnership with FSA, recently launched their online, [educational hub](#) – the FarmRaise | FSA Educational Hub – comprised of videos, tools and interactive resources that enable USDA cooperators and agricultural producers to learn about and access major FSA programs.

A new addition to the hub, the ELAP Decision Tool helps eligible producers impacted by qualifying natural disasters and other eligible causes of loss better understand program eligibility and application requirements, learn about record-keeping and supporting loss documentation requirements and track the steps needed before applying for program benefits. The document generated by the ELAP Decision Tool can be used to support the ELAP application process, but it is not a program application. Producers will need to complete and submit the ELAP Application to their local FSA county office. Upon request, applicants may be asked to provide additional supporting documentation per the program requirements.

Through use of the ELAP Decision Tool, producers can segment by loss type (honey bee, farm-raised fish and livestock). This enables easier navigation, as guided by the tool, to assistance available to meet specific disaster recovery needs. After entering the type of loss, identifying the loss condition and entering their inventory and loss information, producers are guided through a worksheet that helps identify required loss documentation — documentation (i.e., pictures, receipts, truck logs, etc.) that can be uploaded through the ELAP tool and sent directly to the producer's local FSA county office, or producers can

provide a copy of the tool-generated worksheet summary document when they visit their local FSA county office to complete and submit the required ELAP application.

Additional FarmRaise Resources

The [previously announced](#) Livestock Indemnity Program (LIP) Decision Tool, also available through the FarmRaise | FSA Educational Hub, assists livestock producers who suffered losses from eligible adverse weather events and other causes of loss as well as cooperators who are helping disaster-impacted livestock producers navigate available federal disaster assistance programs. The LIP Decision Tool gives producers guidance on what is needed to gather and submit required loss documentation, reducing the amount of time needed to complete applications and enabling FSA county office staff to deliver much-needed assistance faster. Using the LIP Decision Tool is not an application for benefits or a determination of eligibility.

In addition to the new ELAP Decision Tool and the LIP Decision Tool, the FarmRaise | FSA Educational Hub offers several, easily navigated farm loan programs how-to videos designed to introduce producers to FSA's many farm loan programs options and guide them through the application process.

More FSA program resources and tools will continue to be added to the FarmRaise | FSA Educational Hub. Cooperators and agricultural producers are encouraged to visit the FarmRaise | FSA Educational Hub often to access all available educational resources.

Foreign Investors Must Report U.S. Agricultural Land Holdings

The U.S. Department of Agriculture (USDA) Farm Service Agency (FSA) reminds foreign investors with an interest in agricultural land in the United States that they are required to report their land holdings and transactions to USDA.

The Agricultural Foreign Investment Disclosure Act (AFIDA) requires foreign investors who buy, sell or hold an interest in U.S. agricultural land to report their holdings and transactions to the USDA. Foreign investors must file AFIDA Report Form FSA-153 with the FSA county office in the county where the land is located. Large or complex filings may be handled by AFIDA headquarters staff in Washington, D.C.

According to CFR Title 7 Part 781, any foreign person who holds an interest in U.S. agricultural land is required to report their holdings no later than 90 days after the date of the transaction.

Foreign investors should report holdings of agricultural land totaling 10 acres or more used for farming, ranching or timber production, and leaseholds on agricultural land of 10 or more years. Tracts totaling 10 acres or less in the aggregate, and which produce annual gross receipts in excess of \$1,000 from the sale of farm, ranch, forestry or timber products, must also be reported. AFIDA reports are also required when there are changes in land use, such as from agricultural to nonagricultural use. Foreign investors must also file a report when there is a change in the status of ownership.

The information from AFIDA reports is used to prepare an annual report to Congress. These annual reports to Congress, as well as more information, are available on the FSA [AFIDA webpage](#).

Assistance in completing the FSA-153 report may be obtained from the local FSA office. For more information regarding AFIDA or FSA programs, contact the Name County FSA office at phone or visit [farmers.gov](#).

Annual Review of Payment Eligibility for New Crop Year

FSA and NRCS program applicants for benefits are required to submit a completed CCC-902 Farming Operation Plan and CCC-941 Average Gross Income (AGI) Certification and Consent to Disclosure of Tax Information for FSA to determine the applicant's payment eligibility and establish the maximum payment limitation applicable to the program applicant.

Participants are not required to annually submit new CCC-902s for payment eligibility and payment limitation purposes unless a change in the farming operation occurs that may affect the previous determination of record. A valid CCC-902 filed by the participant is considered to be a continuous certification used for all payment eligibility and payment limitation determinations applicable for the program benefits requested.

Participants are responsible for ensuring that all CCC-902 and CCC-941 and related forms on file in the county office are updated, current, and correct. Participants are required to timely notify the county office of any changes in the farming operation that may affect the previous determination of record by filing a new or updated CCC-902 as applicable.

Changes that may require a NEW determination include, but are not limited to, a change of:

- Shares of a contract, which may reflect:
 - A land lease from cash rent to share rent
 - A land lease from share rent to cash rent (subject to the cash rent tenant rule)
 - A modification of a variable/fixed bushel-rent arrangement
- The size of the producer's farming operation by the addition or reduction of cropland that may affect the application of a cropland factor
- The structure of the farming operation, including any change to a member's share
- The contribution of farm inputs of capital, land, equipment, active personal labor, and/or active personal management
- Farming interests not previously disclosed on CCC-902 including the farming interests of a spouse or minor child

- Certifications of average AGI are required to be filed annually for participation in an annual USDA program. For multi-year conservation contracts and NRCS easements, a certification of AGI must be filed prior to approval of the contract or easement and is applicable for the duration of the contract period.

Participants are encouraged to file or review these forms within the deadlines established for each applicable program for which program benefits are being requested.

Ask the Expert: A Q&A on Youth Loans with Tina Mellinger

In this *Ask the Expert*, Tina Mellinger answers questions about Farm Service Agency (FSA) Youth Loans. Tina is a Farm Loan Manager in Ohio and has worked for FSA for 37 years. Her FSA farm loan team makes an average of around 50 loans each year, with around five of those being Youth Loans. Her entire career has been centered around loan-making. At the beginning of her career, she worked for Rural Development making home loans.

Tina grew up on a 50-cow dairy farm in southeastern Ohio. She earned an animal science and ag education degree from the Ohio State University.

To read the full blog, visit farmers.gov/blog/ask-expert-qa-on-youth-loans-with-tina-mellinger.

Borrower Training for Farm Loan Customers

Borrower training is available for all Farm Service Agency (FSA) customers. This training is required for all direct loan applicants, unless the applicant has a waiver issued by the agency.

Borrower training includes instruction in production and financial management. The purpose is to help the applicants develop and improve skills that are necessary to successfully operate a farm and build equity in the operation. It aims to help the producer become financially successful. Borrower training is provided, for a fee, by agency approved vendors. Contact your local FSA Farm Loan Manager for a list of approved vendors.

Applying for FSA Guaranteed Loans

FSA guaranteed loans allow lenders to provide agricultural credit to farmers who do not meet the lender's normal underwriting criteria. Farmers and ranchers apply for a guaranteed loan through a lender, and the lender arranges for the guarantee. FSA can guarantee up to 95 percent of the loss of principal and interest on a loan. Guaranteed loans can be used for both farm ownership and operating purposes.

Guaranteed farm ownership loans can be used to purchase farmland, construct or repair buildings, develop farmland to promote soil and water conservation or to refinance debt.

Guaranteed operating loans can be used to purchase livestock, farm equipment, feed, seed, fuel, farm chemicals, insurance and other operating expenses.

FSA can guarantee farm ownership and operating loans up to \$2,236,000. Repayment terms vary depending on the type of loan, collateral and the producer's ability to repay the loan. Operating loans are normally repaid within seven years and farm ownership loans are not to exceed 40 years.

For more information on guaranteed loans, contact your County USDA Service Center or visit fsa.usda.gov.

NRCS Committing \$50M to Wetlands Easements in FY2024

The USDA's Natural Resources Conservation Service (NRCS) will invest up to \$50 million in Fiscal Year 2024 under terms of the Wetland Reserve Enhancement Partnership (WREP) to support conservation partners with local projects that help protect, restore and enhance critical wetlands on agricultural properties and help mitigate climate change. With funding from the 2018 Farm Bill and the Inflation Reduction Act of 2022, WREP will enable eligible conservation partners to work with local agriculture producers to restore wetlands on private properties currently used for agriculture.

NRCS offices in Virginia and all other states will be accepting WREP proposals until August 16 of this year. NRCS is prioritizing proposals that focus on benefits to producers and residents in disadvantaged communities, contributing to NRCS' ongoing effort to advance equity and environmental justice in its delivery of conservation programs.

"Our goal is to leverage the Inflation Reduction Act's additional funding to help mitigate climate change while protecting and improving critical natural resources like wetlands and wildlife habitat," said NRCS Chief Terry Cosby. "The WREP takes a collective focus among partners and producers, with persistent engagement in conservation activities that helps grow the healthy functions and values of wetland ecosystems on working lands."

Cosby said WREP enables effective integration of wetland restoration on working agricultural landscapes, providing meaningful benefits to farmers and ranchers who enroll in the program and to the communities where the wetlands exist.

Selected Interest Rates for June 2024

90-Day Treasury Bill	5.5%
Farm Operating Loans — Direct	5.375%

Farm Ownership Loans — Direct	5.625%
Farm Ownership Loans — Direct Down Payment, Beginning Farmer or Rancher	1.625%
Emergency Loans	3.75%
Farm Storage Facility Loans - (7 years)	4.500%
Commodity Loans 1996-Present	6.125%



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632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).

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